## BTSA 1/ M23/ ANGLAIS/ MBTI/16 PERSONALITIES TYPES/ADJECTIVES

ROLES	PERSONALITY TYPES	GENERAL TRAITS	STRENGTHS	WEAKNESSES
ANALYSTS	ARCHITECT (INTJ)	Imaginative and strategic thinker with a plan for everything	Rational Informed Independent Determined Curious versatile	Arrogant Dismissive of emotions Overly critical Combative Romantically clueless
	LOGICIAN (INTP)	Innovative inventors with an unquenchable thirst for knowledge	Analytical Original Open-minded Curious Objective	Disconnected Insensitive Dissatisfied Impatient Perfectionistic
	COMMANDER (ENTJ)	Bold, imaginative and strong-willed leaders, always find a way, or making one	Efficient Energetic Self-confident Strong-willed Strategic thinker Charismatic and inspiring	Stubborn and dominant Intolerant Impatient Arrogant Poor handling of emotions Cold and ruthless
	DEBATER (ENTP)	Smart and curious thinker who cannot resist an intellectual challenge	Knowledgeable Quick thinker Original Excellent brainstormer Charismatic Energetic	Very argumentative Insensitive Intolerant Can find it difficult to focus Dislike practical matters

DIPLOMATS	ADVOCATE (INFJ)	Quiet and mystical, yet very inspiring and tireless idealists	Creative Insightful Principled Passionate Altruistic	Sensitive to criticism Reluctant to open up Perfectionistic Avoiding the ordinary Prone to burn out
	MEDIATOR (INFP)	Poetic, kind and altruist people, always eager to help a good cause	Empathetic Generous Open-minded Creative Passionate Idealistic	Unrealistic Self-isolating Unfocused Emotionally vulnerable Desperate to please Self-critical
	PROTAGONIST (ENFJ)	Charismatic and inspiring leaders, able to mesmerize their listeners	Receptive Reliable Passionate Altruistic charismatic	Unrealistic Overly idealistic Condescending Intense Overly empathetic
	CAMPAIGNER (ENFP)	Enthusiastic, creative and sociable free spirit, who can always find a reason to smile	Curious Perceptive Enthusiastic Excellent communicators Festive Good-nature	People-pleasing Unfocused Disorganized Overly accommodating Overly optimistic Restless

SENTINELS	LOGISTICIAN (ISTJ)	Practical and fact- minded individuals, whose reliability cannot be doubted	Honest and direct Strong-willed and dutiful Very responsible Calm and practical Creative and enforce order Jacks-of-all-trades	Stubborn Insensitive Always by the book Judgmental Often unreasonably blame themselves
	DEFENDER (ISFJ)	Very dedicated and warm protectors, always ready to defend their loved ones	Supportive Reliable and patient Imaginative and observant Enthusiastic Loyal and hard-working Good practical skills	Humble and shy Take things too personally Repress their feelings Overload themselves Reluctant to change Too altruistic
	EXECUTIVE (ESTJ)	Excellent administrators, unsurpassed at managing things - or people	Dedicated Strong-willed Direct and honest Loyal, patient and reliable Enjoy creating order Excellent organizers	Inflexible and stubborn Uncomfortable with unconventional situations Judgmental Too focused on social status Difficult to relax Difficulty expressing emotion
	CONSUL (ESFJ)	Extraordinary caring, social and popular people, always eager to help	Strong pratical skills Strong sense of duty Very loyal Sensitive and warm Good at connecting with others	Worried about their social status Inflexible Reluctant to innovate or improvise Vulnerable to criticism Often too needy Too selfless

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EXPLORERS	VIRTUOSO	Bold and practical	Optimistic and energetic	Stubborn
	(ISTP)	experimenters,	Creative and practical	Insensitive
		masters of all kinds of	Spontaneous and rational	Private and reserved
		tools	Know how to prioritize	Easily bored
			Great in a crisis	Dislike commitment
			Relaxed	Risky behavior
	ADVENTURER	Flexible and charming	Charming	Fiercely independent
	(ISFP)	artists, always ready	Sensitive to others	Unpredictable
		to explore and	Imaginative	Easily stressed
		experience something	Passionate	Overly competitive
		new	Curious	Fluctuating self-esteem
			artistic	
	ENTREPRENEUR	Smart, energetic and	Bold	Insensitive
	(ESTP)	very perceptive	Rational and practical	Impatient
		people, who truly	Original	Risk-prone
		enjoy living on the	Perceptive	Unstructured
		edge	Direct	May miss the bigger picture
		_	Sociable	Defiant
	ENTERTAINER	Spontaneous,	Bold	Sensitive
	(ESFP)	energetic and	Original	Conflict averse
		enthusiastic people-	Aesthetics and showmanship	Easily bored
		life is never boring	Practical	Poor long-term planners
		around them	Observant	Unfocused
			Excellent people skills	

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BTSA M23 ANGLAIS	MBTI personality	/10	Date:	
First name/surname:				
<ol> <li>What is your MBTI family type? Please s</li> </ol>	select the correct answer:	Analyst / Diplomat /	Sentinel / Explorer	/1pt
2) What is your personality type?				/1pt
3) What are your overall characteristics?				/2pts
4) What are your strong points?				/2pts
5) What are your areas of improvement?				/2pts
6) These abilities fall under the category o definition of soft skills?	f soft skills, in contrast to	hard skills. How would	d you describe the	/2pts

- 1) Quel est votre type MBTI de famille ? Cochez la bonne réponse : Analyste / Diplomate / Sentinelle ou Explorateur ?
- 2) Quel est votre type de personnalité?
- 3) Quels sont vos traits généraux?
- 4) Quels sont vos points forts?
- 5) Quelles sont vos faiblesses?
- 6) Ces compétences relèvent des compétences interpersonnelles, contrairement aux compétences techniques. Comment définiriez-vous alors ce que sont les compétences interpersonnelles ?