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## TEAM VINH COMPENSATION PLAN "TCP" & Non-Arbitrary EDUCATION – September 17<sup>th</sup>, 2012:

*From the Desk of Vinh H. Le:*

ALL current **Compensation Plans** in the MLM Industry heavily rely on a **Commission** made **from other people's work – or "sale"**. Great concept, but rarely achieved because FACTUALLY: Over 99% of the people FAIL in MLM because they do NOT know HOW to SELL, is Reluctant to SELL, or is Unavailable (people in *Nursing Homes* or in the *Army*) and cannot – SELL.

Also, right now, and all around us, there are ACTIVE: "**Personal Replicated Websites**" or "**Replicated Links**" (RL). Any and all accounts "Referred" or "Sponsored" by someone using an RL benefits the MLM Company directly the most and/or the Less-Than-1% (PROFESSIONALS). Unlike TeamVinh, virtually all MLM Companies do NOT care nor have any interest what so ever where any Sponsored accounts comes from or fall under. Again, they are structured wrong or by intention. And unless the activity (*Spill Over*) of that PROFESSIONAL is under you or right above you, it is NOT going to benefit YOU.

#### QUESTION:

When was the last time YOU received a serious "**Residual**" income via: "**other people's work**" or "**sale**" and/or: using your "**Replicated Link**" ?

**FACT: Only LESS THAN 1% succeeds in MLM.**

There are many types of compensation plans such as a “*Forced Matrix*” out there that pays a **percentage** on each level based on “**other people’s sales efforts**”. **Beyond the industry problem of people’s; inability, reluctance, and unavailability to SELL**; those types of comp plans can easily be out of industry compliance because it usually has a non self-sustaining factor *primarily due to ATTRITION (people failing and dropping out)*.

This is why industry regulatory agencies (such as the DSA and Federal Government) heavily scrutinize “MLM” Compensation “Plans”. Many MLM organizations become exploitative, and many high-level MLM promoters have been shut down, the “executives” incarcerated, for selling the fraud of impossible success to others. Other, larger MLMs have survived by hiring large batteries of attorneys to ward off Federal prosecutors, even *bragging* about the funds they have in reserve for this purpose! AND if an MLM company you are involved with is NOT in total compliance, EVERYBODY LOSES when the MLM Company gets shut down by the Government.

### Examples of MLMs shut down by law enforcement.

2Extreme Performance  
Bestline  
Boston Finney  
Burn Lounge  
Club Atlanta Travel  
Culture Farms  
Destiny Telecom  
Equinox  
Five Star Auto Club  
Fortuna Alliance  
Fortune in Motion  
Global Prosperity Group  
Globion, Inc.  
Holiday Magic

Infinity2  
International Heritage  
Jewelway  
Koscot Interplanetary  
National Safety Associates  
NexGen3000  
Omnitrition  
Renaissance – the Tax People  
(See MLM Numbers page.)  
Skybiz  
Tele-Card International  
Trek Alliance  
Unimax

**NOTE:** What is interesting about these MLMs is that when one performs an evaluation of their compensation plans, they have the same common fundamental characteristics (flaws) as current MLMs that have not been shut down – recruitment-driven, top-weighted, and financed primarily by personal consumption of participants. So all MLMs are vulnerable to regulatory action should law enforcement focus on the fundamental flaws in their systems, rather than on the behavior of participants. \*Source: Dr. Jon M. Taylor, Ph.D. of: *Consumer Awareness Institute (CAI)*.

MLMs can never equalize into profitability the way companies in the real world can, so that the result will be that the organization as a whole cannot, even in theory, be profitable. When this

inevitable destiny occurs (due to ATTRITION), the only money to be made is not from the product or service but from the losses of people lower down in the organization.

\*\*\*Don't get us wrong, we know good pyramid structures OR Forced Matrixes can be sound, but for the most part, NOT for the typical 3<sup>rd</sup> PARTY MLM Compensation Plans. Pyramid comp plans are intrinsically unstable.

Next, for hundreds of years now or for Multi-Generations, over 95% of the World has been groomed and raised to: **"Go-To-School-And-Get-A-JOB"**. In other words, most people are hard working "Blue Collar" type of people. They do not want to nor know how to be a "Leader". They do not want to Sell. **By the way, the #1 fear in the World is not "death" ...it's PUBLIC SPEAKING!** So - isn't unwise for MLM Companies to TRY and change people? It is incredible how virtually ALL of them have ignored this one very obvious and natural dilemma. Further, and Logically – isn't it very "silly" for ALL current existing MLM Compensation "Plans" to be geared for "Leadership" bonuses? Isn't it even more disturbing to see that ONE-OUT-OF-ONE HUNDRED person (you know, that LESS THAN 1% person that is "making money" in MLM) standing on stage and say... **"If I can do it – you can do it too"** ? [World's Biggest Façade].

**Well, with TeamVinh's SYSTEM and its VPAKS, everything changes...**

In any given MLM Program, everyone knows that CLOSING of a Direct Sale (or a **PERSONALLY ENROLLED "PE"** Account) benefits the most and makes the MOST money. **However, we also know that over 99% can NOT sell.**

The **TeamVinh SYSTEM** and its **DTC** with special emphasis on its powerful **VPAKS** are designed to specifically generate all the Qualified Leads & Traffic and Convert them for YOU and place those **PERSONALLY ENROLLED "PE"** Accounts into YOUR *Qualified* 3<sup>rd</sup> PARTY MLM Account – Systematically. **V** does all the **SELLING & CONVERTING FOR** YOU – *Professionally & Systematically*: So you do NOT have to;

- **VPAKS** are reinforced by the TeamVinh DTC, which encompasses the **PSI Call Center**.
- You will NEVER have to place or answer any dreaded SALES calls.
- You will NEVER have to bother your Friends & Family – ever.
- **SAVE YOUR PRECIOUS RELATIONSHIPS!**
  - **YES! "BURN your LIST" NOT your "BRIDGES"!**

Because the **TeamVinh SYSTEM** is progressively *propelling* the qualified 3<sup>rd</sup> PARTY MLM **Company** and its *Forced Matrix* via TeamVinh **VPAKS** fulfillments and placing **PE's** into your Downline, the *ATTRITION* rate will be significantly reduced. **And we feel it will be less than any other time in the history of the MLM Industry.** The TeamVinh SYSTEM and its VPAKS *Propelling* 3<sup>rd</sup> PARTY MLM Companies is the World's most Superior Concept & Structure and the only means to an extremely higher probability of real prolonged MLM success.

## Here are more compelling reasons WHY:

- **First and MOST importantly: COMPLIANCE:**  
Since TeamVinh is NOT an MLM Company nor does it have “*Matrixes*” of any sort (only 2 simple breakthrough PLANS per: Associate or PROFESSIONAL), it does NOT constitute or enter a “Multi-Level” or “MLM” *scheme* or trudge into the: Direct Selling Association (DSA) Regulations or Jurisdiction.
- **Just as important, it also avoids any compliance issues with any 3<sup>rd</sup> PARTY MLM Company TeamVinh Qualifies to Propel !**
- Finally, unlike sophisticated *pyramid* compensation plans where one can really never understand 100% of HOW it even pays out, it will be EASY to calculate your TeamVinh commissions by a quick glance in your TeamVinh back office.

## **CONCLUSIVE & LOGICAL ANALOGY OF THE: MLM INDUSTRY:**

- At anytime, anyone can try and build any MLM company by themselves in any way that they want to. However, what we already know is this (*recapping and to drive home the point*):

**For over 50+ years;**

**In the MLM Industry;**

**The: “War” against Attrition has been a constant.**

*Attrition* (MLM’s “*enemy*”) currently dominates and Factually destroys and “**KILLS**” the Dreams of over 99% of the people involved in the Industry.

**In its current ways and or deceit;**

Only the MLM Company benefits along with Less-Than 1% of its *Distributors* (**PROFESSIONAL** Salesman) “*succeed*”. Sadly, the MLM Company and the 1% **PROFESSIONALS’** “*success*” are directly supported from the 99% **Amateurs** whom “Signs Up”, then **LOSE MONEY and FAIL**.

**\*\*\*Think about this...**

Traditionally in the MLM Industry, if a Leader or Professional goes “*build*” a MLM business by “*referring*” or “*sponsoring*” others, this activity is appreciated BECAUSE IT DIRECTLY AND ONLY BENEFITS THE MLM COMPANY & THE Less-Than-1% (aka the “**PROFESSIONALS**”).

Also, if that Leader is NOT directly under or above your downline, it does ZERO good for you or YOUR business. These accounts generated by the Leaders are classified as Non - “**ORPHANS**” according to the true definition within TeamVinh. Non-Orphan accounts naturally increases more DEMAND beyond the already significant demand for ORPHANS, which will be OUTside of YOUR downline, which is further a disadvantage to you.

All these inappropriately structured “Compensation Plan” elements, in all types of “Matrixes”, in virtually every MLM Company, by countless CEO’s; are based on Arbitrary and selfish parameters (i.e. *unethical gotcha’s, hidden break offs, binary, “behavioral” influences, etc.*) and are **everywhere and all around** us in the **Epidemic** problem in the MLM Industry.

Please listen very carefully; if a true MLM PROFESSIONAL purports statements such as: **“if I can do it, anyone can do it”**, Or: **“if I can be successful in the MLM Industry – YOU can be too”**: **FACT**; he or she is **misrepresenting** to over 99% of the people in the MLM Industry! These statements are far worse than just being **false**. Because the end **harmful** results of the traditional MLM activities – strain and **hurt** people’s Friends and Family and its **relationships** in terms of the **minimal** effect.

**The reasons over 99% FAIL in the MLM Industry are hereby EXPOSED by TeamVinh.com International aka: “V”**

**FACT: Over 99% FAIL in the MLM Industry.**

**FACT: PROFESSIONALS Succeed - Amateurs FAIL.**

**LOGIC DEPTH: Of the Less-Than-1%:**

- **Successful Salespeople** are well trained and in a league of their own, much like Doctors, Attorneys, and Engineers. In the same way an ordinary person wouldn't try to spearhead their own medical treatment or draw up their own legal contracts without proper experience.
- We hire an ATTORNEY when we need legal representation. We hire a DOCTOR when we need our health/Bodies fixed. We hire Engineers to build for us. We hire professionals to cut our hair. We even hire people to wash our cars! But in the world of MLM, and the obvious Profession that is in dire need to-be-hired, a Professional Salesmen or SYSTEM for HIRE was **never** available.

Hence, the Essence of V (Propelling the 3<sup>rd</sup> PARTY MLM Company) is:

**The Over 99% HIRE the Less-Than 1%;**

Or: **Amateurs HIRE the PROFESSIONALS;**

Or: **The 1% PROFESSIONALS serving the 99% Amateurs.**

**A Paradigm Shift.**

**TeamVinh Implores;**

- **STOP** destroying dreams.
- **STOP** convincing others to destroy others dreams! → **DUPLICATION ??? !**  
**TRAINING ??? !**

**Again, FACT: Over 99% FAIL in the MLM Industry.**

With V, everything is now **corrected**.

A new world of appropriateness and to uphold Ethics.

A PROFESSIONAL Organization with a **Civic** Duty and Purpose.

The TeamVinh Revolution of the Network Marketing Industry...

**BOTTOM LINE:** The MLM Distributors has been *attacked* by *Attrition*.  
**To *fight* this MLM war and win;**

Let the TeamVinh *SYSTEM*, its *DTC*, and its **PROFESSIONALS** handle ALL the WORK via directly “attacking” *Attrition* with a new element called: **“V”**

**The TeamVinh Compensation Plans (TCP) effectively;**

- **Unite, Harness, and Organize ALL PROFESSIONAL Marketing efforts and energies of the World towards the direct Civic Purpose of TeamVinh and its Essence.**
- **Applying Only Un-Selfish, Un-Biased, and Non-Arbitrary Parameters in the Industry.**
- **Strengthens and Reinforces the TeamVinh DTC significantly.**

**The future of the MLM Industry with “V”;**

**ALL Viable Marketing**: Channels, Leaders, and PROFESSIONALS will benefit **ALL** TeamVinh Members – by way of;

- **Direct**: via generation of *ORPHANS* accounts to Fulfill VPAK Orders = Personally Enrolled Accounts into YOUR Account.
- **Indirect**: via the above VPAK Orders fulfillment activity, which will continuously SPILL in NEW Active Members – Ongoing to your MLM *Vehicle’s* Account.
- **Natural “Attrition” Mitigation**: As TeamVinh Members systematically succeed via progressive fulfillment of VPAKS, ALL TeamVinh Members will continue to have NO reason to *leave*.

**TeamVinh’s Simple: 2-Level Compensation Plans;**

**COMPARISON CHART & Glossary:**

	PLANS	Associate	PROFESSIONAL
TeamVinh.com Registration Fee – One time		\$39.97	\$39.97
Upgrade to Professional Fee – One time		N/A	\$295
\$12.95 Monthly – TeamVinh.com Membership Fee		NONE at this time	NONE at this time
No Selling – “Touch Free”		YES	OPTIONAL
TeamVinh Replicated Link (RL): * <u>Civically</u> Generates “Orphans” <u>Only</u>		ENABLED	ENABLED
Immediate Commission Paid by TeamVinh: for <u>any</u> Orphans Generated.		YES	YES
Immediate Commission PAID: For each Orphan Generated		\$25	\$35
* <b>GLOBAL PROFIT SHARE - 10%</b> (equivalence to equity)		NO	YES
Maximum VPAK Orders		2	4
*1 additional VPAK Order granted for each 20 Orphans generated		YES	YES
<b>INCOME: Residual &amp; Growing:</b> <b>3<sup>rd</sup> PARTY MLM Company’s Forced Matrix</b>		YES	YES

## Glossary

**TeamVinh: “VPAKS”** – are purchased by TeamVinh members for \$99.95 each. Each 1 VPAK generates 1 Personally Enrolled “PE” new team member, which is placed into your TeamVinh.com Account and the *Qualified: 3<sup>rd</sup> PARTY MLM Company’s Downline* .

**Personally Enrolled “PE”:** Are TeamVinh Sponsored Members that are placed into your Downline to Fulfill your VPAK Orders.

**TeamVinh: Replicated Link (RL):** Primarily used by: TeamVinh PROFESSIONALS, Leaders, and our Internet Gurus to generate and enroll “Orphan” Accounts.

*\*After the Orphan is transferred, the Orphan becomes a “PE” and this PE will be “Sponsored” by the TeamVinh Member who purchased the VPAK. Then ALL future Volume (commission & residual \$) from this PE benefits its Sponsor. \*\*The Sponsor further benefits when this PE purchases more VPAKs and gets more PE’s under them and so forth (Optimum Duplication).*

**Maximum VPAK Orders:** This Limit ensures that all TeamVinh Members gets its proportionate and fair share of the global growth of TeamVinh.com and MLM Success.

**Immediate Commission PAID:** For each Orphan Generated – depending on which Plan you are on, you are paid immediately for each Orphan.

**\*GLOBAL PROFIT SHARE 10% (equivalence to equity):**

**COMPANY FORMULA:**

➔ Global TOTAL of TeamVinh.com Gross REVENUES x 10% = POOL

POOL ÷ (divide) by Total ORPHANS Generated by ALL = \$ DOLLAR VALUE OF EACH UNIT

UNIT x (multiply) by Quantity of ORPHANS YOU Generated = YOUR Profit Share

**INCOME: Residual & Growing:**

**3<sup>rd</sup> PARTY MLM Company’s Forced Matrix :**

*FYI: All details of the 3<sup>rd</sup> PARTY MLM Company and its Compensation Plan will be published as we finalize the MLM Company and integrate it with V (near Official Launch).*

### **INSIGHT & LOGIC of the VPAK Quantity “Limit”:**

For those that are wondering if your income will be “limited” due to the fact that there is a quantity “limit” on VPAKS, the answer is: No, it will not be limited. This is due to the fact that as each of your VPAK is fulfilled with a: Personally Enrolled “PE” that is placed into your Downline of the 3<sup>rd</sup> PARTY MLM Company, that PE will also buy VPAKS and gets PE’s placed into their downline (within your downline) and so forth. V intends to be involved with MLM Companies with a Forced Matrix of 2x or less in terms of its first Level. REASON: the average person in the MLM Industry can only “Recruit or Sponsor” 2 (two) people. Even though V will be doing all the work for you, we non-arbitrarily recognized this natural statistic as well. **So for example;** if we end up with a 2x12 Forced Matrix, with 2 VPAKS, eventually, your “2x12” Matrix will grow and be filled – perfectly and systematically because your 2 VPAKS will place 2 PE’s into your 1<sup>st</sup> Level and those 2 PE’s will buy 2 VPAKS each and gets those PE’s placed into your 2<sup>nd</sup> Level - and so forth... We consider your Downline within V a “**Business Center**”.

Once V builds your Business and you see it grow, you are on your way to financial freedom. As you make money, to earn more money, you either use a portion of your profits to acquire another or a Second TeamVinh “*Business Center*” with more VPAKS (*much like how any traditional business expand*). Similar to buying a second “*McDonald’s*” Franchise when your first one is in profit (*but of course it won’t cost you as much to “expand”*).

## TCP DETAILS:

- **Associate PLAN:**

- TeamVinh Registration: \$39.97 (One-Time)
- UPGRADE & Set-Up FEE: N/A
- **Replicated Link (RL): GENERATES ORPHANS Only.**
- TeamVinh: Monthly Membership Fee: NONE

- VPAK Order Limit:

- Maximum of 2 VPAKS

- Logically, this Plan will apply to Over 99% of the MLM Industry.

**This level is for people who want PROFESSIONALS to work for them.** *This level is for people that do not want to sell, don't know how to sell, or is UNAVAILABLE to sell. This level is for those that wants a total Turn-Key & "Touch-Free" International Business.*

- **INCOME:**

- **TeamVinh: Associate PACKAGE:**

- **PAID \$25 Immediate Commission:** for each ORPHAN Account generated (**to be Re-Assigned to Fulfill VPAKS**).
- \*Additionally, for every **20 ORPHANS** Generated = **1 VPAK Order** will be granted – \*There is no LIMIT on this!

- **3<sup>rd</sup> PARTY MLM Company's Forced Matrix:**

As TeamVinh VPAKS are fulfilled, Personally Enrolled (PE) Accounts will be placed into both your V Account and your MLM Downline, which will continue to grow and be *propelled* by V on a *repeated and systematic* basis. Further, as each of your PE in your downline achieves more PE's via VPAK fulfillment, your **MLM "Rank"** and income will continue to grow.

**Please NOTE:**

The term "**Orphan**" is a *lingo* commonly used by the MLM Industry.  
"**Orphan**" is defined as: *an account that does not have a Sponsor.*

Traditionally, *Orphans* only benefit the MLM Company. With TeamVinh, ALL that has changed because TeamVinh generates ORPHANS to be re-Assigned to fulfill VPAKS for TeamVinh Members. And as Orphans are RE-Assigned, they become a: **Personally Enrolled "PE"** Account to the VPAK Purchaser. The VPAK Purchaser becomes the PE's Official Sponsor.



- **PROFESSIONAL PLAN:**

- TeamVinh Registration: \$39.97 (One-Time)
- UPGRADE & Set-Up FEE: \$295
- **Replicated Link (RL): GENERATES ORPHANS.**
- TeamVinh: Monthly Membership Fee: NONE at this time.

- VPAK Order Limit:

- Maximum of 4 VPAKS

- Logically, this Level will apply to Less-Than-1% of the MLM Industry.

**The Essence of TeamVinh's Internet Gurus Partners and reinforcing the "DTC".** *This level is for Leaders that fully understands and grasp the Essence, Civic Purpose, and Mission of TeamVinh and wishes to engage in upholding the "FORCE" (1% PROFESSIONALS serving the 99% Amateurs to fight against attrition, defend & uphold Dreams, and deliver success).*

- **INCOME:**

- **TeamVinh: PROFESSIONAL ("PRO") PACKAGE:**

- **PAID \$35 Immediate Commission:** for each ORPHAN Account generated (to be Re-Assigned to Fulfill VPAKS).
- \*Additionally, for every **20 ORPHANS** Generated = **1 VPAK Order** will be granted – \*There is no LIMIT on this!
- **10% GLOBAL PROFIT SHARING POOL: (Equivalence to Equity)**
  - (Each 1 ORPHAN Generated = **1 UNIT** of this pool).
  - **COMPANY FORMULA:**

**TOTAL TeamVinh.com REVENUES x 10% = POOL**

**- (Divide) Total Company ORPHANS Generated by all PROS = \$ VALUE OF EACH 1 UNIT**

**x (Multiply) Quantity of Orphans YOU Generated = YOUR Profit Share**

- *Equivalence of Equity and is a Profit Share of ALL ACCOUNTS and ALL REVENUES in TeamVinh.com AND TeamVinh.com International ! **Calculated and Paid Monthly.** \*NOTE: the massive TeamVinh Corporate Downline (commissions) is taken into calculation as well!*

- **3<sup>rd</sup> PARTY MLM Company's Forced Matrix:**

As TeamVinh VPAKS are fulfilled, Personally Enrolled (PE) Accounts will be placed into both your V Account and your MLM Downline, which will continue to grow and be propelled by V on a repeated and systematic basis. Further, as each of your PE in your downline achieves more PE's via VPAK fulfillment, your **MLM "Rank"** and income will continue to grow.

During PreLaunch, there will be no monthly recurring fees within TeamVinh.com, however, after Official Launch, a Monthly Membership Due will commence:

- **\$12.95 TeamVinh.com Monthly Membership Fee, which includes, but not limited to:**
  - **Maintenance and GROWTH of your TeamVinh.com International Business,**
  - **Ongoing SSL Secure Hosting of Your Personal TeamVinh Replicated Website and Back Office.**
  - **UNLIMITED BANDWIDTH and Unlimited Access.**
  - **IT Technical Support & Back Office: Development & Maintenance.**
  - **Ongoing Customer Service & General Support for each and all of YOUR Personally Enrolled (PE's) Accounts or SPILLED into your TeamVinh & 3<sup>rd</sup> PARTY Downline.**
  - **Private Access to the TeamVinh CATALOG of the World's Most Sterling Products. \*\*\*Available, 2013.**
  - **Ongoing Customer Service & General Support for ALL Products in the TeamVinh CATALOG.**
  - **Valuable Member Resources, Newsletter, and Corporate Updates & Communications.**
  - **Includes SPILLS into your business by being under the TeamVinh Umbrella.**

The most powerful things in the world should be SIMPLE.

You will LOVE the Very Powerful and Very Simple:

**TeamVinh Compensation Plan "TCP"**

Professionally & Systematically *Propelling* your MLM Growth.

**Sure, some of you may be "asking" that when you REFER or SPONSOR people, then to have them RE-Assigned to fulfill someone else's VPAKS; HOW can YOU benefit long term in terms of a "residual" or growing income?**

**MY ANSWER IS: "IN MANY WAYS".**

Let me ask you this::: HOW LONG and how MANY PEOPLE have YOU Personally Sponsored or Enrolled or Referred into HOW MANY MLM PROGRAMS in YOUR past? AND...**HAVE YOU OR WERE YOU EVER SUCCESSFUL IN DOING IT "THAT" WAY? And, what about the people that you brought in...how *successful* are they in doing that??**

Further, in your past, how much MORE did it COST you for those energies and efforts – THAN when directly compared with the lesser cost of engaging with the TeamVinh SYSTEM?

The **TCP** within **V** is engineered for everyone to enjoy complete 100% growth and automation of their MLM business by simply allowing Fulfillment of VPAKs to occur naturally, SYSTEMATICALLY, and PROFESSIONALLY without intervention of the inefficient amateur (whom FAIL over 99% of the TIME).

Finally, when you buy a TeamVinh VPAK and it gets fulfilled, do you realize that someone else or *something* within the TeamVinh SYSTEM is Civically fulfilling YOUR VPAKS?

At a fraction of the cost(s) of an *amateur* attempt;  
You can *hire* and engage with **V** to;

*“do very little and get a lot”*

Or else;

*“try and do everything yourself and get very little”*

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**VERY STRONG EMPHASIS:**

EACH TeamVinh **VPAK** is purchased **ONCE** and is *Fulfilled* **ONCE**;

And because of the Powerful TeamVinh System;

Each **Personally Enrolled** “PE” that is placed into Your Business will STAY in your **TeamVinh** and YOUR **Qualified MLM** business!

Further, that same **PE** will buy new VPAKS,  
which will produce more **PE's** into your business !

This Revolutionary Process **\*Repeats itself and is Ongoing.**

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Respectfully, I know what I am talking about.

Our Team knows what we are doing.

And we are doing it.

With Progressive Refinements In Mind.

**Let TeamVinh.com International Change Your Life.**

-Civically Serving You,

Vinh H. Le

*Chairman*

*Author of the Vinh's Institute of Wisdom*

**TEAMVINH.COM INTERNATIONAL “V”**